

### The State of Play in Coaching in Switzerland

Jonathan Passmore, Hazel Brown, Willem Jan Hofmans et al





#### **European Coaching and Mentoring Research Consortium**

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### Contents

Lead research partners 4
Introduction5
The development of coaching in Switzerland
Biographical information7
Coaching practice
Reflective practice and supervision
Continuous professional development 10
Conceptual models 11
Diversity of approaches 12
Evaluation
Contracting for corporate coaching assignments 15
Coaching ethics 17
Commissioning coaching 20
Research partners 21



### Lead research partners

#### The Henley Centre for Coaching

The Henley Centre for Coaching is a research and coach training centre at Henley Business School. The Centre is recognised as a world leader for coach training and research, having trained over 2,500 coaches over the past decade. The Centre provides professional coach training with a Professional Certificate in Coaching and an MSc, which are delivered in the UK across Europe and in the Middle East and Africa. Henley's team is actively engaged in research, contributing to journals, books and best practice publications.

Current research projects include neuroscience and coaching, coach identity and coach development, coaching competences, supervision and coaching ethics. The Centre also provides continuous professional development and supervision for coaches across the world. You can join the Henley Centre for Coaching and access our research, resources, supervision and bi-monthly webinars.

To find out more about Henley's coaching activities in the UK and Europe visit: **henley.ac.uk/coachingcentre** 

EMCC European Mentoring & Coaching Council

The EMCC exists to develop, promote and set
the expectation of best practice in mentoring,

coaching and supervision across Europe and beyond, for the benefit of society. EMCC International is a council made up of countries providing coaching and mentoring membership in affiliated countries. Direct membership is available globally where an affiliation does not exist. The EMCC was founded in 1992 by David Clutterbuck, David Megginson, Bob Garvey, Kim Langridge, Julie Hay, Eric Parsloe and Sir John Whitmore. As of 2018, it has affiliations in 25 countries: Belgium, Cyprus, Croatia, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxembourg, Morocco, the Netherlands, Norway, Poland, Romania, Spain, Sweden, Switzerland, Serbia, Turkey, Ukraine and the United Kingdom. The EMCC provides course accreditation, alongside individual accreditation for coaches, mentors and supervisors.

Details can be found at: emccouncil.org/eu/en/accreditation Membership is open to everyone.

#### Researchers

The research was co-ordintated by:

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#### Dr Hazel Brown University of Winchester, UK

Dr Willem Jan Hofmans HFSC

The European Coaching and Mentoring Research Consortium project involved a collaboration with over 50 academics and practitioners, and over 100 professional bodies across Europe.

### Introduction

This report provides an overview of the Swiss results from *The State of Play in European Coaching & Mentoring* (2017) research project, and compares these with the results from Europe and the UK.

#### **Research method**

The aim of the research project was to extend beyond traditional institutional networks and the main European languages (English, French, German and Spanish), to provide a more inclusive research study, recognising the equal value of all European countries, languages and cultures, and of the different professional bodies and institutions.

The research questions were designed by the researchers in collaboration with the EMCC, and were adapted during the development phase. For each country, a research partner or team was identified and a National Research Lead was consulted on whether the survey should be translated, and which language(s) should be used. The National Research Leads led the translation process, which involved initial translation and an independent review. The survey was launched on 1 March 2017 in 31 languages, ranging from English, Spanish, French and German, to Greek, Catalan and Serbian.

The survey was publicised through established coaching federations and management bodies, as well as online through social media interest groups. In total, approximately 100 organisations committed to sharing the research link with their members or to publishing details of the research on their website.

Participants took, on average, 25 minutes to complete the questionnaire.



# The development of coaching in Switzerland

Over the last decade, coaching has matured considerably in Switzerland. It has grown in terms of organisations, coach training providers and the number of people engaged in coaching. There has also been a major expansion of coaching in the area of executive education and development. The estimated number of coaches in Switzerland is around 1,275, based on individuals using the term 'coach'.

The market size for coaching is calculated to be around US\$70 million. In the past five years there has been a stronger emphasis on professionalising coaching services and accreditation. As a benchmark, 31% of Swiss members of the International Coach Federation (ICF) possessed credentials, as of the end of December 2010; today that number stands at 71%.

Strides have been made to further regulate coaching in Switzerland, resulting in a federal Supervisor-Coach Diploma.

Membership numbers of the three main professional bodies in Switzerland are:

ICF Switzerland (business and life coaching) – 445 members

European Mentoring and Coaching Council Switzerland (business and life coaching) – 57 members

**Berufsverband für Coaching, Supervision und Organisationsberatung** (BSO) (social domain) - 1,141 members Current hot topics in Swiss coaching practice include:

- The recognition of the coaching profession by the authorities
- Team coaching developing teams and groups in organisations
- High performance coaching enabling individuals to achieve high performance while aligning their work and life priorities

The main providers of accredited coach education in Switzerland include:

- Institute de Coaching (IDC)
- SolutionSurfers
- The Coaches Training Institute (CTI)

#### Willem Jan Hofmans Swiss Research Lead



## **Biographical information**

In total, 48 participants from Switzerland completed the survey.



#### **Diagram 1: Gender of respondents**

#### Diagram 2: Membership of professional coaching associations

Q1.6 Which coaching and mentoring bodies are you a member of?



### **Coaching practice**

#### Diagram 3: Proportion of working time spent delivering coaching



### **Reflective practice** and supervision

#### **Diagram 5: Methods of reflection** Q6.1 What methods do you use to reflect on your practice? (You can select more than one option) Co-Mentor Mentor Self-support Formal supervision Reading coaching research Peer networks Reading coaching books Self-reflection 10 20 70 0 30 40 50 60 80 90 % Switzerland Europe (Excl. UK) UK

#### **Diagram 6: Frequency of supervision** (based on ratio of 1 hour of supervision per X hours of coaching)



Q6.4 How often do you receive formal coaching supervision?

# Continuous professional development



#### Diagram 8: Keeping up to date

Q7.2 How do you keep up to date in your coaching practice? (You can select more than one)



%

### **Conceptual models**

#### **Diagram 9: Coaching practice**







## **Diversity of approaches**

#### Diagram 10: Presenting issue 1 – Career change

Q9.3 What model do you use with the following presenting issue?



#### Diagram 11: Presenting issue 2 – Workplace stress

Q. What model do you use with the following presenting issue?



#### Diagram 12: Presenting issue 3 – Improving presentation skills

Q. What model do you use with the following presenting issue?



#### Diagram 13: Presenting issue 4 – Persistent checking of non-work emails

Q. What model do you use with the following presenting issue?



### **Evaluation**

#### **Diagram 14: Evaluating impact**

Q10.1 How do you evaluate the impact of your coaching



#### **Diagram 15: Gathering feedback**

Q10.2 Who do you gather evaluation feedback from in your coaching?



# Contracting for corporate coaching assignments

#### **Diagram 16: Contract partners**

In writing in a multi-partite contract / agreement In writing separately with all parties In writing with the organisation and verbally with the other parties In writing with the organisation / HR department Verbally together in a multi-partite agreement Verbally with the organisation / HR department Verbally with the sponsor / line manager Verbally with the individual client (coachee) Verbally with all three separately 0 5 10 15 20 25 30 35 40 % Switzerland Europe (Excl. UK) UK

Q11.1 When you enter into a coaching agreement, who do you contract with most frequently?

#### **Diagram 17: The primary partners**

Q11.2 Who do you believe is the primary client when you are delivering corporate/organisational coaching?



#### Diagram 18: Contract clauses – Individual client agreements

Q11.3 What aspects are explicitly included in your contract with the individual? (You can select as many as appropriate)



#### Diagram 19: Contract clauses – Organisational client agreements

Q11.4 What aspects are explicitly included in your contract with the organisation? (You can select as many as are appropriate)



### **Coaching ethics**

#### Diagram 20: Sharing ethical codes – 1

Q12.1 Do you share your ethical codes with individual clients?



#### Diagram 22: Ethical dilemma 1 – Coach pays a fee to secure contract

Q13.1.1 What do you think should happen in the following scenario? A coach pays a fee to an individual to gain a coaching contract with an organisation



#### Diagram 23: Ethical dilemma 2 – Coach enters sexual relationship with client

Q13.1.2 What do you think should happen in the following scenario? A coach enters into a sexual relationship with a client during a coaching assignment



#### Diagram 24: Ethical dilemma 3 – Coach fails to report low-level drug taking by their client

Q13.1.4 What do you think should happen in the following scenario? A coach fails to report to the appropriate authorities a client who is using low-level illegal drugs



### Diagram 25: Ethical dilemma 4 – Coach fails to report theft of commercial information

Q13.1.5 What do you think should happen in the following scenario? A coach fails to report the actions of a client who has disclosed commercially sensitive information, which has affected the value of the company



### **Commissioning coaching**

#### Diagram 26: Criteria in coach selection

Q16.1 When commissioning coaching, what are the most important factors (in order of importance)?





### **Research partners**

Our thanks go to our research partners who made this research possible. In total, over 100 organisations and individuals collaborated in the research, sharing the research link with their members and encouraging their members to participate.

#### International research partners

- European Mentoring and Coaching Council International
- International Coach Federation
- Association for Coaching (Global)
- Worldwide Association of Business Coaches (WABC)

#### **National research partners**

- Oil & Gas UK
- Chartered Institute of Professional Development(CIPD)
- British Psychological Society (BPS)
- British Association for Counselling & Psychotherapy (BACP)
- Association of Business Mentors (ABM)
- Association of Professional Executive Coaches & Supervisors (APECS)
- EMCC UK
- Association for Coaching (UK)
- EMCC Poland
- The Coaching Chamber (Poland)
- ICF Poland
- Mentors Association PROMENTOR
- International Mentoring Association
- Collegium Civitas University
- WSB Universities
- Novo Coaching
- Trainers Association MATRIK
- Norman Bennett Group
- Cognitivistic Institute Bennewicz
- Institute of Leadership & Management (ILM)
- Tischner European University
- Noble Manhattan Coaching
- Polish Coaching Association
- University of Social Sciences and Humanities, Laboratorium Psychoedukacji (SWPS)

- Irish Management Institute (IMI)
- CIPD (Channel Islands)
- Bulgarian Association for People Management (BAPM)
- ICF Bulgaria
- Croatian Coaching Association
- Croatian Psychological Association
- HR Centar
- Société Française de Coaching
- SCY (Finnish Coaching Association)
- Suomen Mentorit (Finnish Mentoring Association)
- Suomen Coaching-yhdistys
- ICF Finland
- Johdon työnohjaajat Ry
- Henry Ry
- Deutscher Bundesverband Coaching (DBVC)
- Deutsche Coaching Gesellschaft eV (DCG)
- ICF Greece
- ICF Hungary
- OHE National (HR Association)
- EMCC Hungary
- Associazione Italiana Coach Professionisti (AICP)
- ENI Corporate University
- SCP Italy
- Federprofessional
- Ridler & Co.
- Edinburgh Napier University
- University of South Wales (USW)
- University of East London (UEL)
- Sheffield Hallam University
- Oxford Brookes University
- American Chamber of Commerce in Kosovo
- ICF Slovak
- Slovenská Komora Psychológov

#### HRComm (Association for Management and Development of Human Resources)

- Slovak Association of Coaches (SAKO)
- ALKP (Association of Lectors and Career Counsellors)
- Coaching Theorie und Praxis (Journal)
- Swiss Society for Coaching Psychology
- Federation of Swiss Psychologists (FSP)
- ICF Switzerland
- EMCC Switzerland
- Berufsverband für Coaching, Supervision und Organisationsberatung (BSO)
- Associations of Psychologists of Andorra
- Hellenic Coaching Association (HCA)
- Coaching at Work (Magazine)

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- Kiril Kalev
- Agnieszka Kaseja
- Agnieszka Kasprzycka

ICF Lithuania

ICF Sweden

QED Group

Life Coach Italy

**Telecom Italia** 

WPG Ukraine

• ICF Czech Republic

EMCC Czech Republic

CAKO (Czech Association of Coaches)

Ekonomika Communications Hub, Ukraine

Natalia Romanenko, Ukraine

Integral coaching, Ukraine

• ICF Chapter Ukraine

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